AMWINS™

CONNECT ADMINISTRATORS

Wholesaler vs. Amwins Connect Administrators

Responsibilities and Capabilities

Carrier and legislative updates and compliance and licensing requirements

Wholesaler	Amwins Connect Administrators
• Handles carrier licensing and contracting requirements. • Basic Carrier and Legislative Updates.	• **Amwins Connect Administrators Compliance** handles all broker licensing and contracting requirements. Broker information is updated throughout the year as needed. • **Amwins Connect Administrators Marketing** provides on-going Carrier and Legislative Updates with Sales Flashes, Compliance Newsletters and various email communications. • **Amwins Connect Administrators University** holds educational seminars to provide support on legislation and reform.

Sales assistance

Wholesaler	Amwins Connect Administrators
• Provides proposals for each prospect from either their multiple carrier proprietary proposal systems or from each carrier's proposal system. • Unknown field sales assistance availability.	• Amwins Connect Administrators' OnQ Enhanced proposal system offers our Brokers the ability to quote multiple health, dental, vision carriers for their prospects. OnQ offers side-by-side plan, rate and premium comparisons ready for presentation to your prospects. Enhanced features include payroll deduction and contribution modeling as well as basic employee communication resources.

Renewal assistance

Wholesaler	Amwins Connect Administrators
• Provides carrier renewal notices. • Unknown development or distribution of alternative renewal proposals or if field assistance is provided.	• Amwins Connect Administrators provides Brokers with advance notice of all client renewals from the carriers. Brokers can use **OnQ Enhanced** to develop alternative renewal quotes in a quick and easy fashion. **Broker Sales Representatives** are available to assist in client strategy and renewal meeting as needed.

New business and renewal submissions

Wholesaler	Amwins Connect Administrators
• Multiple Carrier forms and rate sheets may be required for each client.	• Installation with a single Amwins Connect Administrators application for most administered Carriers and the ability to sign off on new business rates on a Amwins Connect Administrators proposal spreadsheet can reduce multiple carrier forms signed by each employee.

Amwins Connect Administrators
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gbs.gbssalesandmarketing@amwins.com

Eligibility

Wholesaler	Amwins Connect Administrators
• Adds, terms and enrollment changes must be done through the Carrier's web portal (if applicable). If multiple Carriers are involved for the client, it may require multiple website updates. • Some Wholesalers may perform data entry on the web portal and verify enrollment in Carrier system.	• When Amwins Connect Administrators administers your Client - all adds, terms and enrollment changes are done through **Amwins View** ONE time for all carriers. All enrollment activity is electronically transmitted daily to the Carriers and is fully reviewed for accuracy by our QA department. Amwins Connect Administrators provides a dedicated Account Administrator (AA) for the Broker's block of business. AA's enter all enrollment data into the Carrier's web portal and verify each members' enrollment change is reflected in the system to avoid customer service issues. * electronic transmission schedule may vary per carrier.

Technology

Wholesaler	Amwins Connect Administrators
• Will vary with each Wholesaler, but typically uses Carrier's technology because they don't have proprietary technology for Broker and Client access to information.	When Amwins Connect Administrators administers your Client— Amwins View allows brokers and clients to access important information. *Access all information below:* • Custom census reports • Current plan & rate information • Financial history report • Automated election form population • Online Invoices for past 18 months • Temporary ID cards • OnQ proposal system to develop quotes for prospects or clients renewing *Online Enrollment features include:* • Add, term, change, reinstate employee coverage • Online transaction history • Update COB, Medicare, PCP and disability information • Change beneficiary information

Commissions

Wholesaler	Amwins Connect Administrators
• Pays Broker Commissions and Bonuses	• Pays Brokers Commissions & Bonuses via check or direct deposit. • Commission statements are available online. • Tracks CareFirst persistency rate on a monthly basis/communicates to Broker.

Administrative services

Wholesaler	Amwins Connect Administrators
• Not available	• Consolidated enrollment form/website for all carriers in a group. • Consolidated billing for all carriers in a group. • Consolidated payment reconciliation and payment to carriers. • Dedicated Account Administrator for Broker's block of business. • Single point of contract regarding all enrollment, billing, payment or customer service questions. • Single website for broker and client to access all information about their enrollment, billing and payment information. • Single website for clients to make online enrollment changes. • Optional COBRA/MSE administrative, billing, collection and payment services. • Optional HRA/FSA claims service (debit cards), web access to YTD claims/ balance information and reporting.